



# COMPANY PROFILE

2026



## COMPANY OVERVIEW

**Nextra Support Limited** is a Tanzanian company established in 2020 to provide reliable industrial supplies, construction and building materials, tools and equipment, electrical and mechanical products, safety and personal protective equipment, site consumables, and ICT support solutions to organizations across Tanzania.

We serve a broad range of customers including government institutions, public authorities, contractors, construction companies, industrial organizations, financial institutions, telecommunications companies, NGOs, development organizations, commercial enterprises and individual corporate clients.

Our business model is built around understanding the operational requirements of our customers and providing the right products, technical support and supply solutions at competitive market prices.

Nextra Support Limited combines product sourcing, procurement, technical support, logistics and customer service to provide clients with a dependable single point of contact for their operational requirements.

Our objective is not simply to supply products, but to develop long-term relationships with customers by delivering quality, reliability, responsiveness and value for money.

With our growing supplier network and understanding of the Tanzanian market, Nextra Support Limited is positioned to support projects of different sizes, from routine procurement requirements to larger construction, industrial and ICT projects.



## WHO WE ARE

Nextra Support Limited is a Tanzanian-owned business focused on the supply of products, equipment and technical solutions required for day-to-day business operations, construction activities, industrial projects and ICT infrastructure.

We operate with a customer-focused approach that emphasizes:

- Understanding customer requirements
- Sourcing suitable products
- Competitive pricing
- Quality assurance
- Timely delivery
- Technical support
- Professional communication
- After-sales support
- Long-term customer relationships



Our team works with local and international suppliers, manufacturers, distributors and specialized service providers to identify suitable products for our customers.

Where a specific product is not immediately available in the local market, our sourcing approach enables us to identify alternative products, brands and supply channels that meet the required specifications.

Nextra Support Limited also provides ICT installation, maintenance and technical support services, enabling us to serve customers who require both equipment supply and technical implementation. Our approach is based on three fundamental principles:

Supply the right product.

Deliver at the right time.

Provide the right support.

# VISION, MISSION & STRATEGIC OBJECTIVES

## OUR VISION

To become a trusted and leading Tanzanian provider of industrial supplies, equipment, construction materials and ICT solutions, recognized for reliability, quality, innovation and exceptional customer service.

## OUR MISSION

To provide customers with reliable products, competitive procurement solutions and professional technical support through efficient sourcing, quality assurance, responsive service and dependable delivery.

## Strategic Objectives

Nextra Support Limited's strategic objectives include:

### Customer Satisfaction

To consistently understand and meet customer requirements while providing responsive and professional service.

### Product Availability

To develop a strong supplier and distribution network capable of sourcing a wide range of products and equipment.

### Quality

To supply products that meet specified customer requirements and applicable standards.

### Competitive Pricing

To provide competitive and transparent pricing while maintaining product quality and service reliability.

### Technical Capability

To continuously strengthen our technical capabilities, particularly in ICT installation, maintenance and infrastructure support.

### Market Expansion

To expand our customer base across Tanzania and develop long-term relationships with government, corporate, industrial and development-sector organizations.

### Supplier Development

To establish strategic relationships with reputable manufacturers, distributors and suppliers locally and internationally.

### Sustainable Growth

To build a financially and operationally sustainable business capable of supporting increasingly complex procurement and technical projects.



## **OUR CORE VALUES**

Our values guide how we conduct business and interact with customers, suppliers, employees and other stakeholders.

### **Integrity**

We conduct business honestly, transparently and professionally.

### **Customer Focus**

We put customer requirements at the center of our operations and continuously seek ways to improve customer experience.

### **Quality**

We are committed to supplying reliable products and delivering services that meet agreed specifications.

### **Reliability**

We understand the importance of timely supply and dependable technical support to our customers' operations.

### **Professionalism**

We maintain professional standards in communication, procurement, documentation, technical work and customer service.

### **Accountability**

We take responsibility for our commitments and work to resolve issues promptly and effectively.

### **Innovation**

We continuously seek improved products, technologies, procurement methods and technical solutions.

### **Teamwork**

We believe that strong collaboration among employees, suppliers and customers produces better results.



## OUR PRODUCTS & SOLUTIONS

**Nextra Support Limited** provides a broad portfolio of products and solutions designed to support construction, industrial, commercial and institutional operations.

### INDUSTRIAL SUPPLIES



- Industrial hardware
- Fasteners
- Bearings
- Welding materials
- Lubricants and related consumables
- Pipes and fittings
- Valves
- Pumps and accessories
- Workshop supplies
- Maintenance materials
- General industrial consumables

### CONSTRUCTION & BUILDING MATERIALS



- Cement and construction materials
- Steel products
- Roofing materials
- Plumbing materials
- Hardware
- Paint and related products
- Building accessories
- Fasteners and fixing systems
- Construction consumables



## TOOLS, MACHINERY & EQUIPMENT

- Hand tools
- Power tools
- Workshop tools
- Measuring equipment
- Construction equipment
- Generators
- Pumps
- Welding machines
- Compressors
- Machinery accessories



## ELECTRICAL & MECHANICAL SUPPLIES

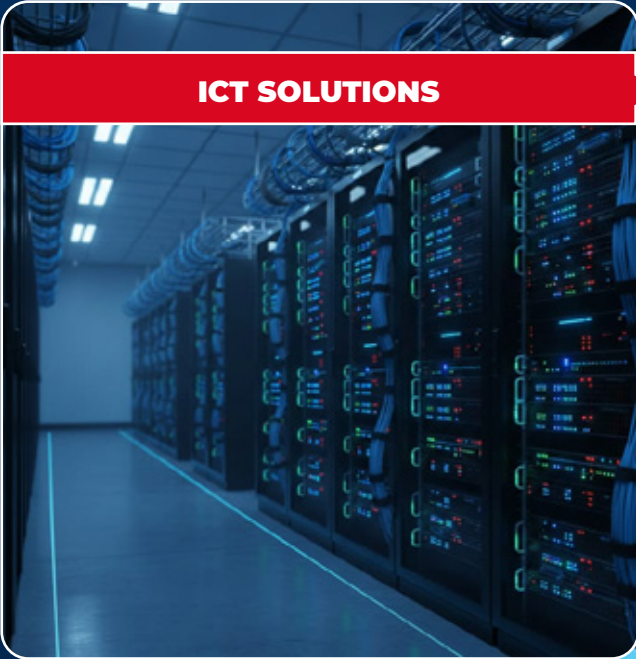
- Electrical cables
- Switches and sockets
- Circuit protection equipment
- Distribution accessories
- Electrical installation materials
- Motors
- Pumps
- Mechanical components
- Pipes and fittings
- Maintenance equipment



## SAFETY, PPE & SITE CONSUMABLES

- Safety helmets
- Safety boots
- Reflective jackets
- Gloves
- Safety goggles
- Ear protection
- Respiratory protection
- Coveralls
- Fall protection equipment
- Warning signs
- Barricade materials

## ICT SOLUTIONS



- Computers and accessories
- Networking equipment
- Structured cabling
- Fiber-optic equipment
- Network switches
- Routers
- Wireless networking equipment
- CCTV equipment
- Network accessories
- ICT maintenance

## CORPORATE BRANDING, WORKWEAR & FLEET SOLUTIONS



- Corporate and industrial uniforms
- Branded coveralls and workwear
- Branded safety helmets, reflective jackets
- Branded safety boots and protective
- Truck, trailer and fleet branding
- Vehicle wraps, decals and stickers
- Company signage and directional signs
- Banners, flags and promotional displays
- Branded office and corporate stationery
- ID cards, name tags and staff accessories

**WHY CHOOSE US**



Customers choose Nextra Support Limited because we focus on delivering practical procurement and technical solutions rather than simply selling products.

### **WIDE PRODUCT RANGE**

Our diversified product categories allow customers to consolidate procurement requirements..

### **COMPETITIVE PRICING**

We continuously source products through multiple channels to provide competitive market pricing.

### **RELIABLE SOURCING**

We work with suppliers and distributors to identify products according to customer specifications.

### **RESPONSIVE CUSTOMER SERVICE**

Our team is committed to responding quickly to inquiries, quotations and procurement requirements.

### **TECHNICAL UNDERSTANDING**

Our ICT capabilities allow us to provide

technical assistance for networking, fiber, CCTV and related infrastructure.

### **PROJECT SUPPORT**

We can support customers from product identification and quotation through procurement and delivery.

### **QUALITY FOCUS**

We seek to supply products that meet the specifications and requirements agreed with our customers.

### **LOCAL MARKET KNOWLEDGE**

Our understanding of the Tanzanian market enables us to identify practical procurement solutions.

### **LONG-TERM RELATIONSHIPS**

We aim to build sustainable relationships with customers, suppliers and strategic partners.





**QUALITY**

**QUALITY ASSURANCE  
& COMPLIANCE**

Quality assurance is integrated into our procurement and supply processes.

Our approach includes:  
Understanding customer specifications.

**Identifying suitable products.**

Evaluating suppliers and available brands.

**Comparing technical specifications.**

Reviewing product quality and suitability.

**Confirming pricing and availability.**

Coordinating delivery.  
Inspecting products where applicable.

Maintaining appropriate documentation.

**Responding promptly to customer concerns.**

For technical products, we encourage customers to provide detailed specifications, quantities, required standards and preferred brands where applicable.

We also seek to work with reputable manufacturers, authorized distributors and established suppliers wherever practical.

**Our quality objective is:**

Right Product + Right Specification  
+ Right Quantity + Right Delivery  
= Customer Satisfaction





**QUALITY**

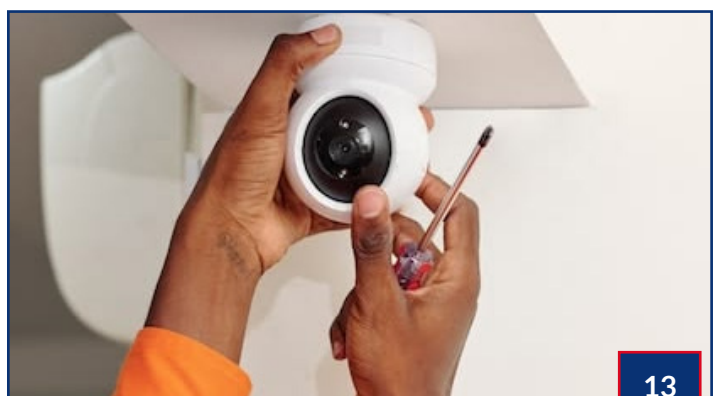
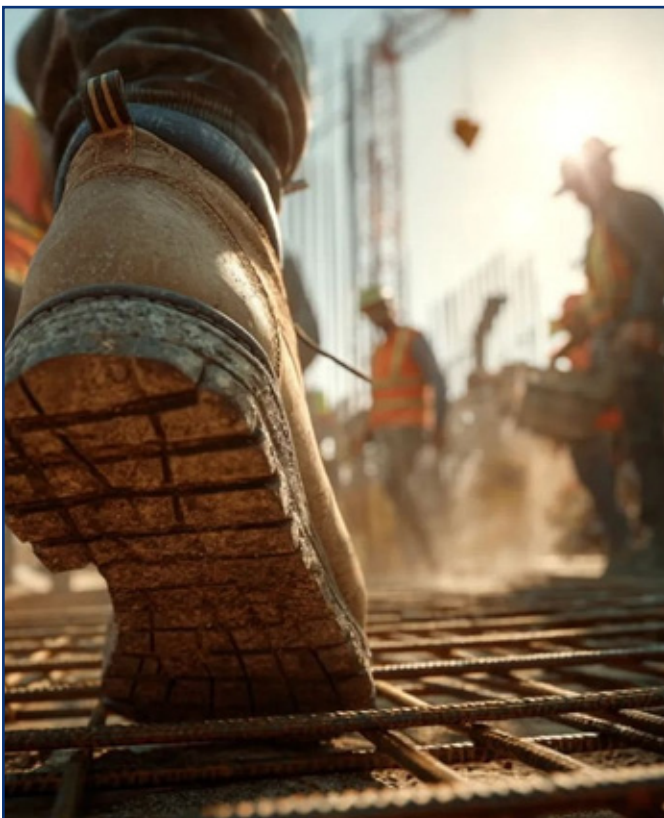
**CLIENTS, PROJECTS &  
MARKET SECTORS**

Nextra Support Limited is committed to developing long-term relationships with organizations that require dependable supply and technical support.

- Government institutions
  - Public authorities
  - Banks and financial institutions
  - Construction companies
  - Engineering contractors
  - Industrial companies
  - Telecommunications companies
- ICT companies
  - NGOs
  - Development organizations
  - Commercial enterprises
  - Property and facilities management companies

## PROJECT SUPPORT

- Construction projects
  - Building maintenance
  - Industrial maintenance
  - Electrical installations
  - Mechanical works
  - ICT infrastructure projects
- Network installations
  - Fiber-optic projects
  - CCTV installations
  - Office and facility requirements
  - General procurement requirements



## OUR CLIENTS

**watu**  
Financing the future



**JAMIIFORUMS**

**Arete**  
AFRIGROUP

**SIX CONTINENTAL  
GROUP**

**SSN  
GROUP**



**TRANEX  
Fabricators**

**MIZANI**  
Financial Consultancy

**Hasma**

**AfriPelicans  
CONSULTANCY**

**Pelicans  
At LAW**

**AfriYetu**  
INSURANCE AGENCY

**Pelicans  
ASSOCIATES**

# CERTIFICATES



TANZANIA

**C.1**



**Certificate of Incorporation of a Company**

Section 15

**No: 167204279**

I HEREBY CERTIFY THAT

**NEXTRA SUPPORT LIMITED**

is this day incorporated under the Companies Act, 2002  
and that the Company is Limited.

GIVEN under my hand at Dar es Salaam this 24<sup>th</sup> day of JULY  
TWO THOUSAND AND TWENTY THREE.





PRINC. ASST. REGISTRAR OF COMPANIES



TANZANIA

**Form 5**



**TANZANIA REVENUE AUTHORITY**

CERTIFICATE OF REGISTRATION  
FOR  
TAXPAYER IDENTIFICATION NUMBER (TIN)

ISSUED UNDER SECTION 23 OF THE TAX ADMINISTRATION ACT 2009

**THIS IS TO CERTIFY THAT**

**NEXTRA SUPPORT LIMITED**

HAS BEEN REGISTERED WITH THE TANZANIA REVENUE AUTHORITY  
AND ASSIGNED THE TAXPAYER IDENTIFICATION NUMBER

**167-204-279**

WITH EFFECT FROM: 24<sup>TH</sup> JULY 2023

TRA LOCATION: KINONDONI TAX OFFICE: KIMARA

PHYSICAL LOCATION: PLOT 540 BLOCK F

STREET / AREA: UBUNGO KISIWANI





HERBERT M.T. KABYEMELA  
COMMISSIONER FOR DOMESTIC REVENUE

NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF



TANZANIA

**Form 5**



**TANZANIA REVENUE AUTHORITY**

Certificate of Registration  
for  
Value Added Tax (VAT)

(ISSUED UNDER SECTION 32(4) OF THE VALUE ADDED TAX ACT NO. 19 OF 2016)

**THIS IS TO CERTIFY THAT**

**NEXTRA SUPPORT LIMITED**

WHOSE TAXPAYER IDENTIFICATION NUMBER (TIN) IS

**167-204-279**

HAS BEEN REGISTERED FOR VALUE ADDED TAX (VAT)  
AND ASSIGNED VAT REGISTRATION NUMBER (VRN)

**40-313771-Y**

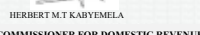
FOR BUSINESS LOCATED AT UBUNGO KISIWANI DAR ES  
SALAAM

WITH EFFECT FROM 21<sup>ST</sup> SEPTEMBER 2023

GIVEN UNDER MY HAND

THIS 21<sup>ST</sup> DAY OF SEPTEMBER 2023





HERBERT M.T. KABYEMELA  
COMMISSIONER FOR DOMESTIC REVENUE



NOTE: THE REQUIREMENTS UNDER WHICH THIS CERTIFICATE IS ISSUED ARE STATED OVERLEAF



TANZANIA

**Form 5**



**Certificate of Registration**

The Business Names (Registration) Act (Cap 213)

I HEREBY CERTIFY THAT NEXTRA SUPPORT this 28<sup>th</sup> day of  
NOVEMBER year 2019 has been duly registered pursuant to and in  
accordance with the provisions of the Business Names (Registration)  
Act and the Rules made thereunder, and has been entered the Number  
463743 in the Index of Registration.

GIVEN under my hand at Dar es Salaam this 28<sup>th</sup> day of  
NOVEMBER TWO THOUSAND AND NINETEEN.





Deputy Registrar Business Names

NOTE – This certificate must be kept in a conspicuous position at the  
principal place of business. Any change in the particulars originally  
registered must be notified to the Registrar within twenty eight days.



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Website: [www.nextrasupport.co.tz](http://www.nextrasupport.co.tz)